VALMMIS

How to successfully cultivate workplace skills development

Webinar

May 30, 2024



About Valamis

Valamis is a people-first company developing a visionary product for the future.

Fusing our expertise in design, technology, data, and learning, we work as your strategic partner to build a solution that creates value for your people and business.





About our speakers



Laura Overton

Learning Analyst, Speaker, Author, Researcher Founder Learning Changemakers

Laura Overton is an award-winning learning analyst dedicated to uncovering and sharing effective practices in learning innovation that lead to business value. The author of over 40 reports and hundreds of articles, her work is based on 30 years of practical experience and a commitment to supporting evidence-based learning decisions.





Mika Kuikka

President, Valamis North America

In addition to being President, Mika Kuikka is one of the co-founders of Valamis. Mika is an online learning enthusiast. He is responsible for Valamis business in the United States. Mika has helped organizations of all sizes in their digital transformation of learning, translating the customers' voice to the Valamis product development team.

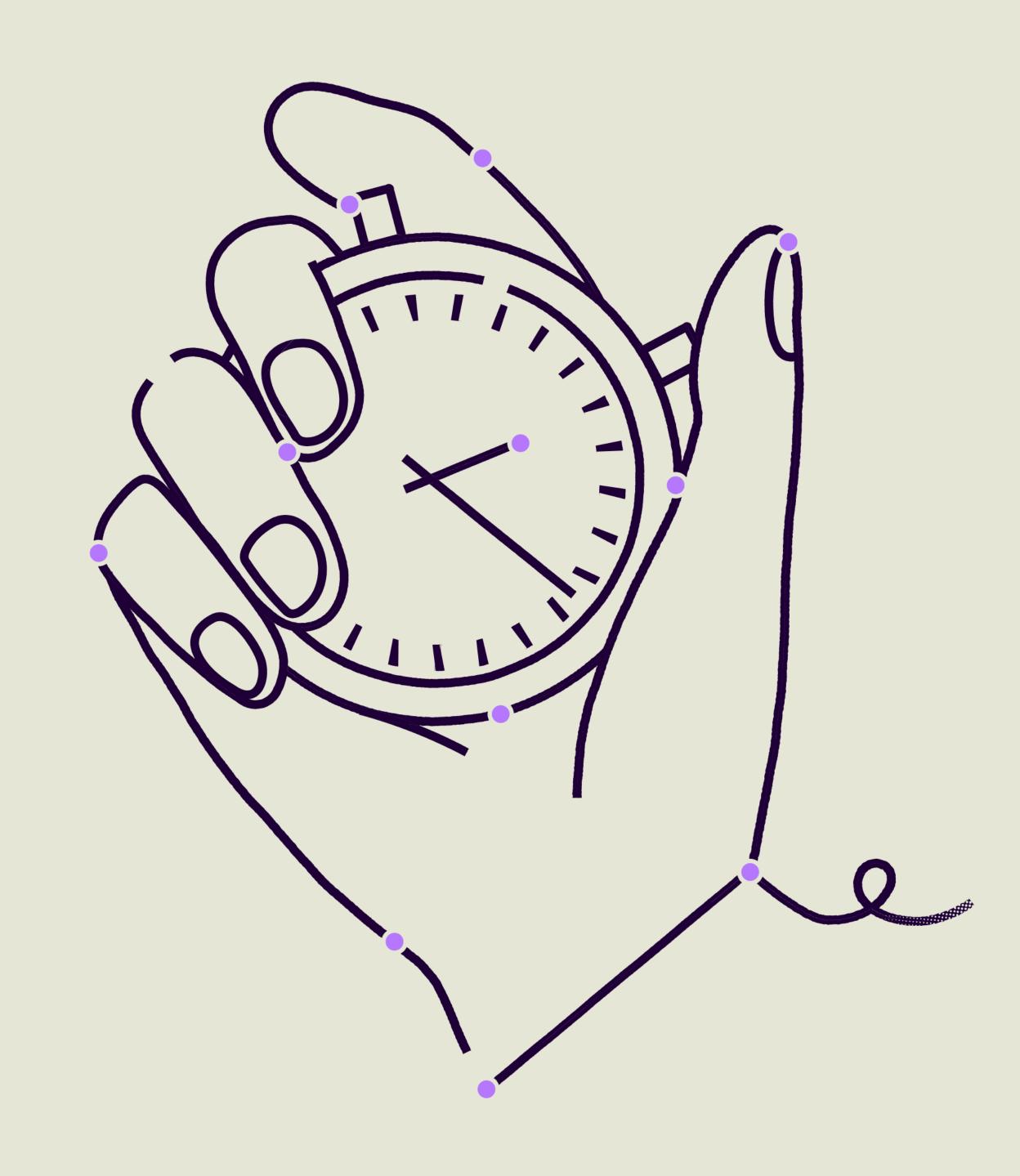




Today's agenda

- The skills opportunity and the challenge
- 2. Skills vs. Compliance
- 3. Doing the right thing at the right time
- 4. Enabling learning, cultivating skill
- 5. Continually improving
- 6. Successfully cultivating workplace skills





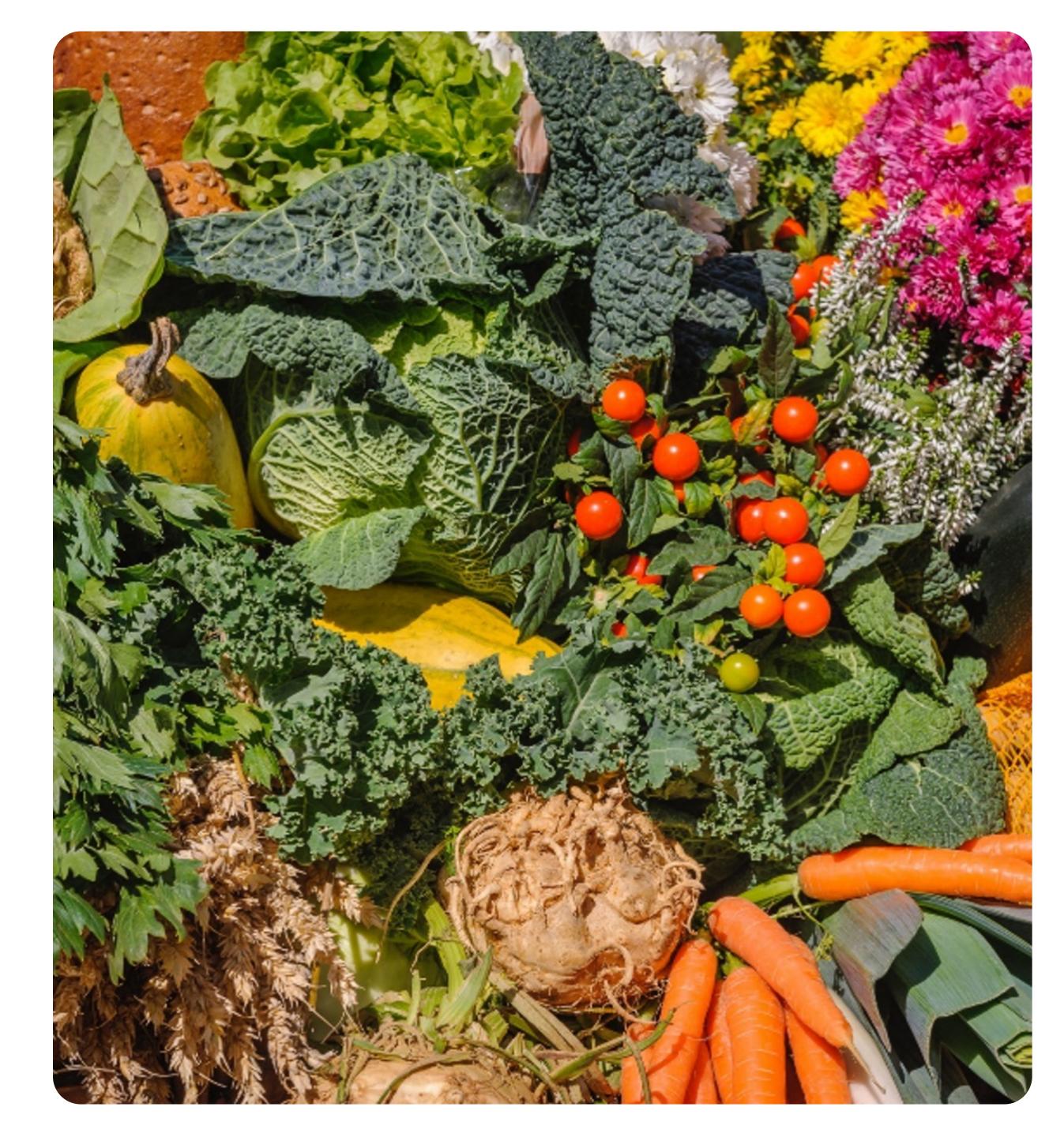
The promise of technology

Democracy

Abundance

Flourishing





Our learner's reality

What is the first reaction of our learners to online learning?

Type your answers into chat **BUT DON'T** hit send!

Now hit send





The skills opportunity and the challenge

organisations say that skills gaps in the local labour market hold back the transformation of their business

2024 Putting skills first PWC and WEF



core skills will be disrupted in next 5 years (vs 35% estimated in 2016) Future of jobs WEF May 2023

25%

of skill sets for jobs has changed in last 5 years (expected to double by 2027) Workplace learning report 2023 LinkedIn

80%

of the workforce 92% managers and 77% of senior leaders felt poorly prepared for the future Gartner May 2020

Top 3 Priorities in 2023 CIPD Learning at work 2023

30% $\star \star \star \star \star \star$ $\star \star \star \star \star \star$

25%

Looking to increase growth rates

Top organizational priority up from 24%

Looking to improve staff retention

Top People priority, doubled since 2021



29%

Address skills gaps

Top L&D priority



The business value of skill is readiness

- **#1: Responsiveness**
- Responsiveness
- Innovation

- **#2: Retention**
- Talent
- Customers



#3: Reinvention

Technology/Business models



Our role is to get individuals, teams and organizations

Equipped and ready



Learning innovation and business impact

Average reported improvement over 10 years

Process and product change

Speed of IT rollout

Customer satisfaction

Organisational productivity

Revenue

6

Staff satisfaction

Qualification

Time to competency

Reduction in staff turnover

Towards Maturity/ MTB Benchmark reports 2010 - 2020

	27%	
	26%	
	19%	
	14%	
	10%	
	20%	
	20%	
	18%	
	9%	



Is the business rushing to us for help?



managers don't make time for learning



L&D overwhelmed and under equipped



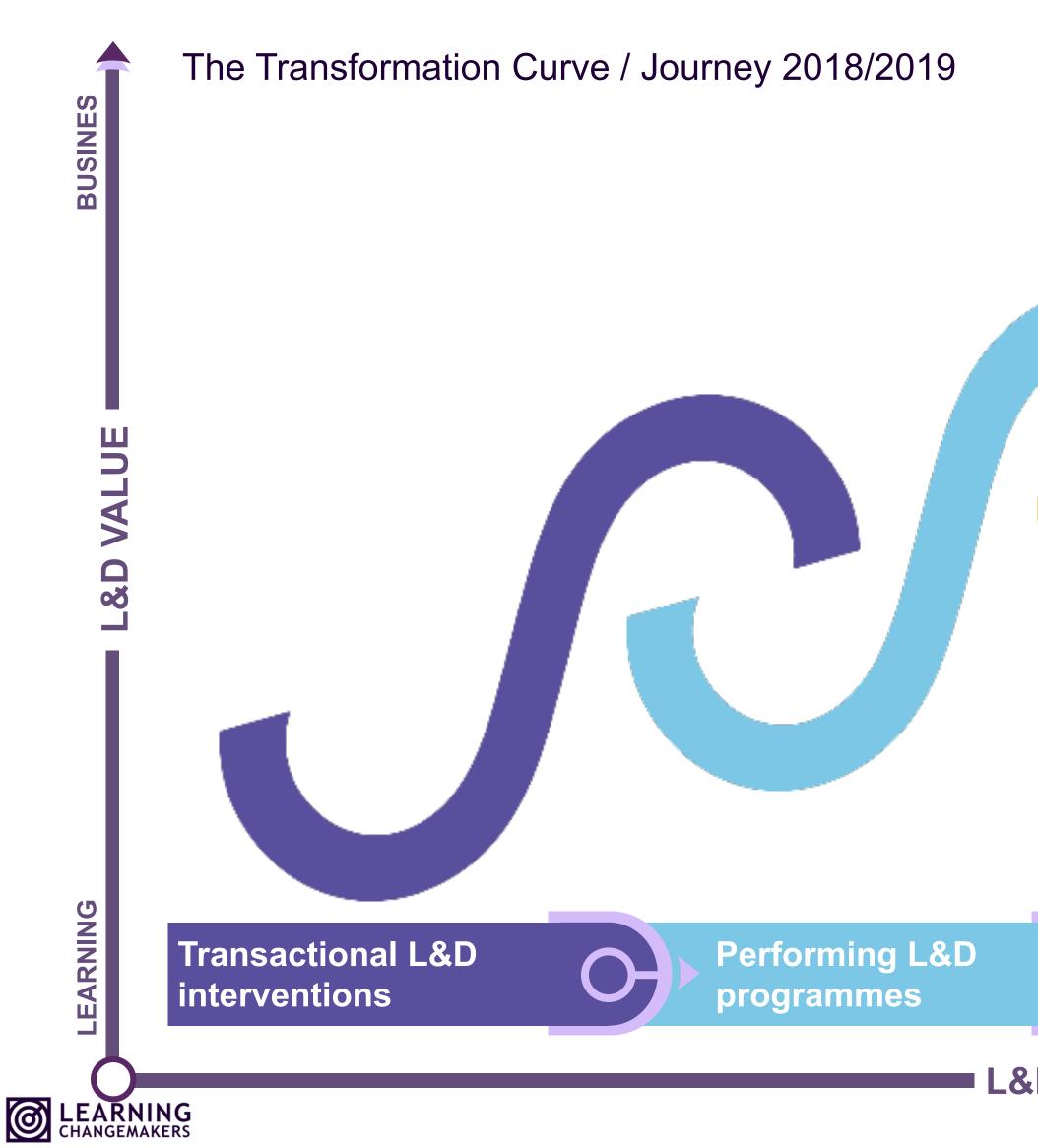
Pressure is on



Skills vs compliance



L&D maturity curve Mapping the journey to L&D transformation



Proactive talent and performance strategy

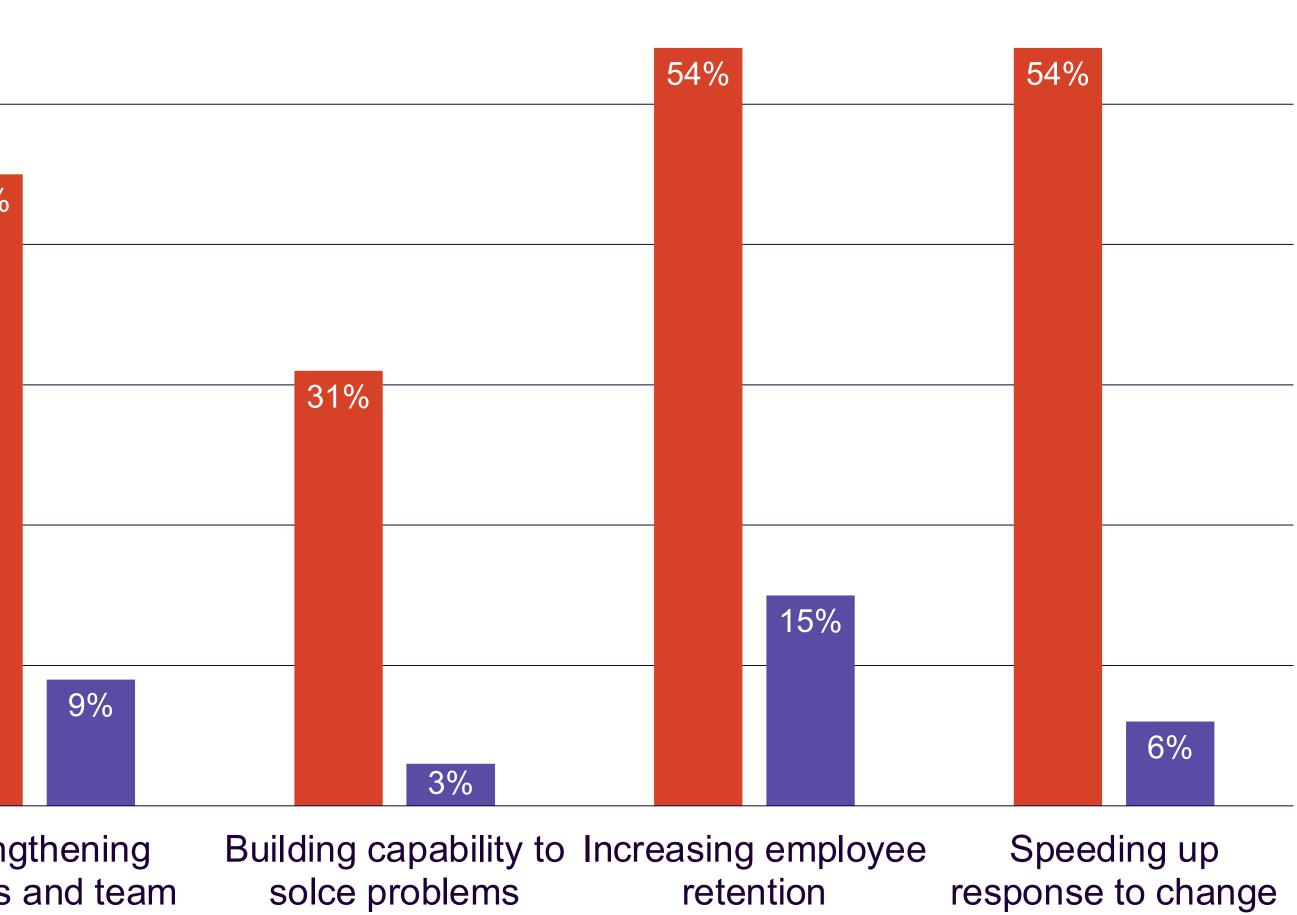
High performing

learning culture

L&D MATURITY

Maturity	60%			
matters when	50%			
we want to	40%		45%	
shift behavior				
	30%			
	20%			
	10%			9%
	0%			
		Strengthe comms and work		and





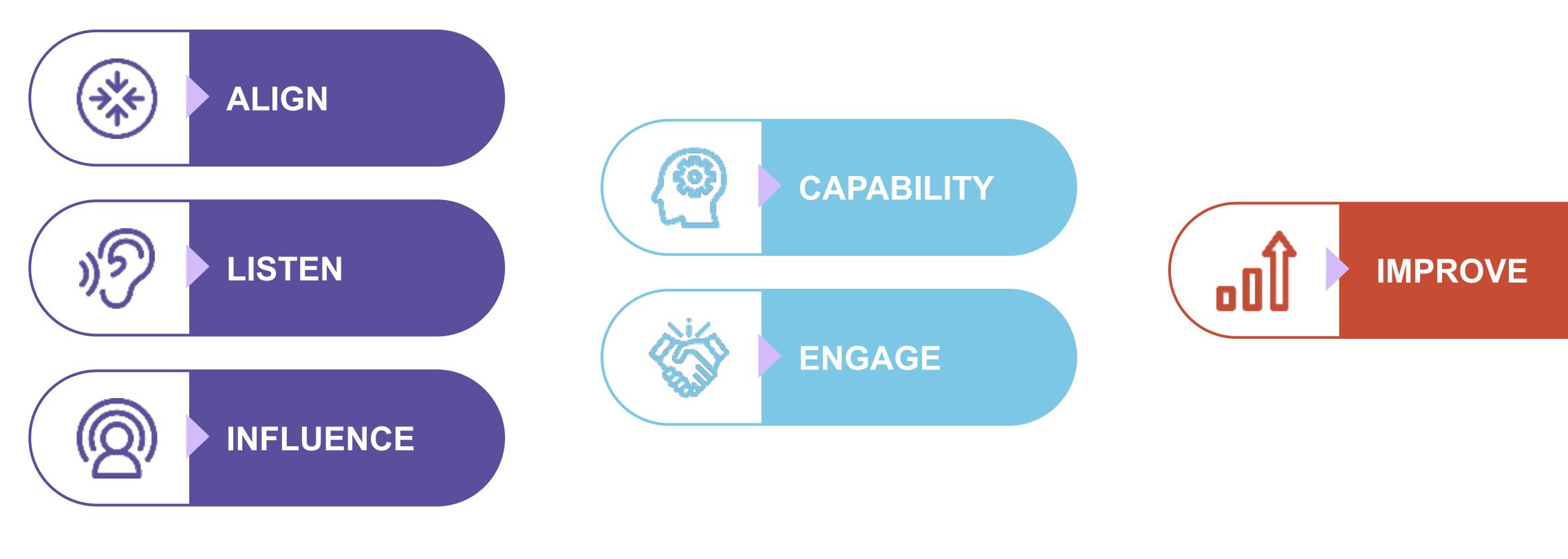
Stage 4 Stage 1

Technology

Our enabler not our savior







get Ready







Respond

Revisit

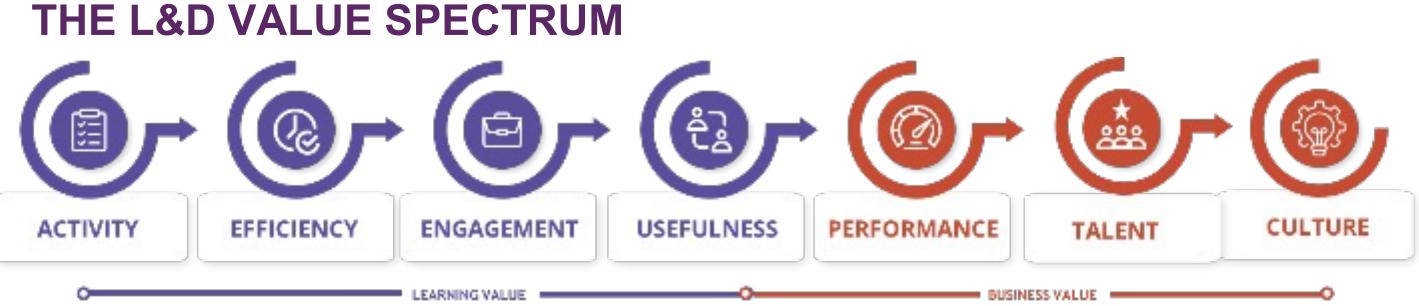


Doing the right thing at the right time

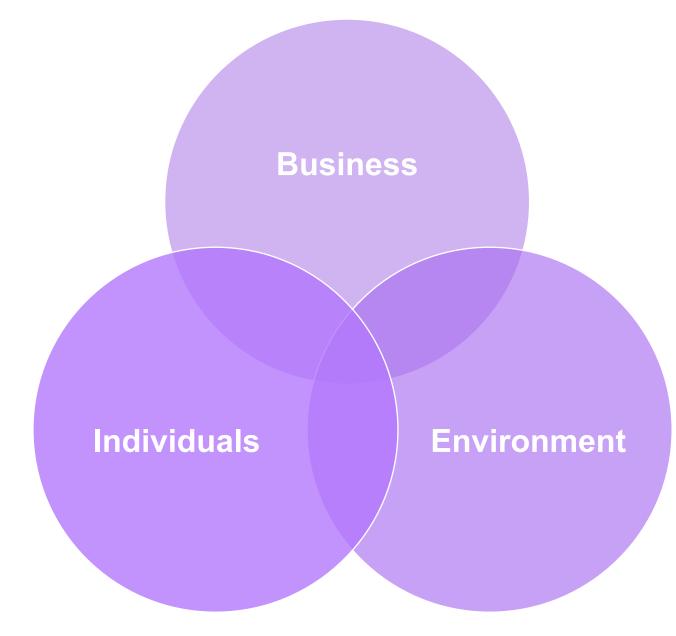


Cultivating skills? Know your terrain









Work with your terrain: Virtuous cycle of value and partnership



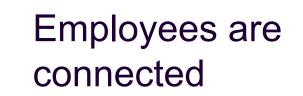


LEARNING AND SKILLS AT WORK Learning and skills **CIPD 2021**





Learning Strategy is aligned to organization goals





Doing the right thing at the right time



What is a priority for the organization right now?



What is important to the individuals right now?

Know your terrain. Work your terrain.





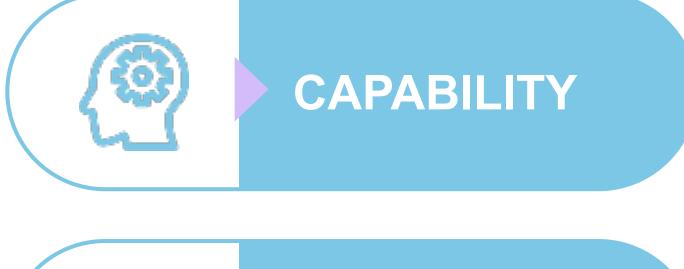
How do I leverage and influence context and culture?





Enabling learning, cultivating skill

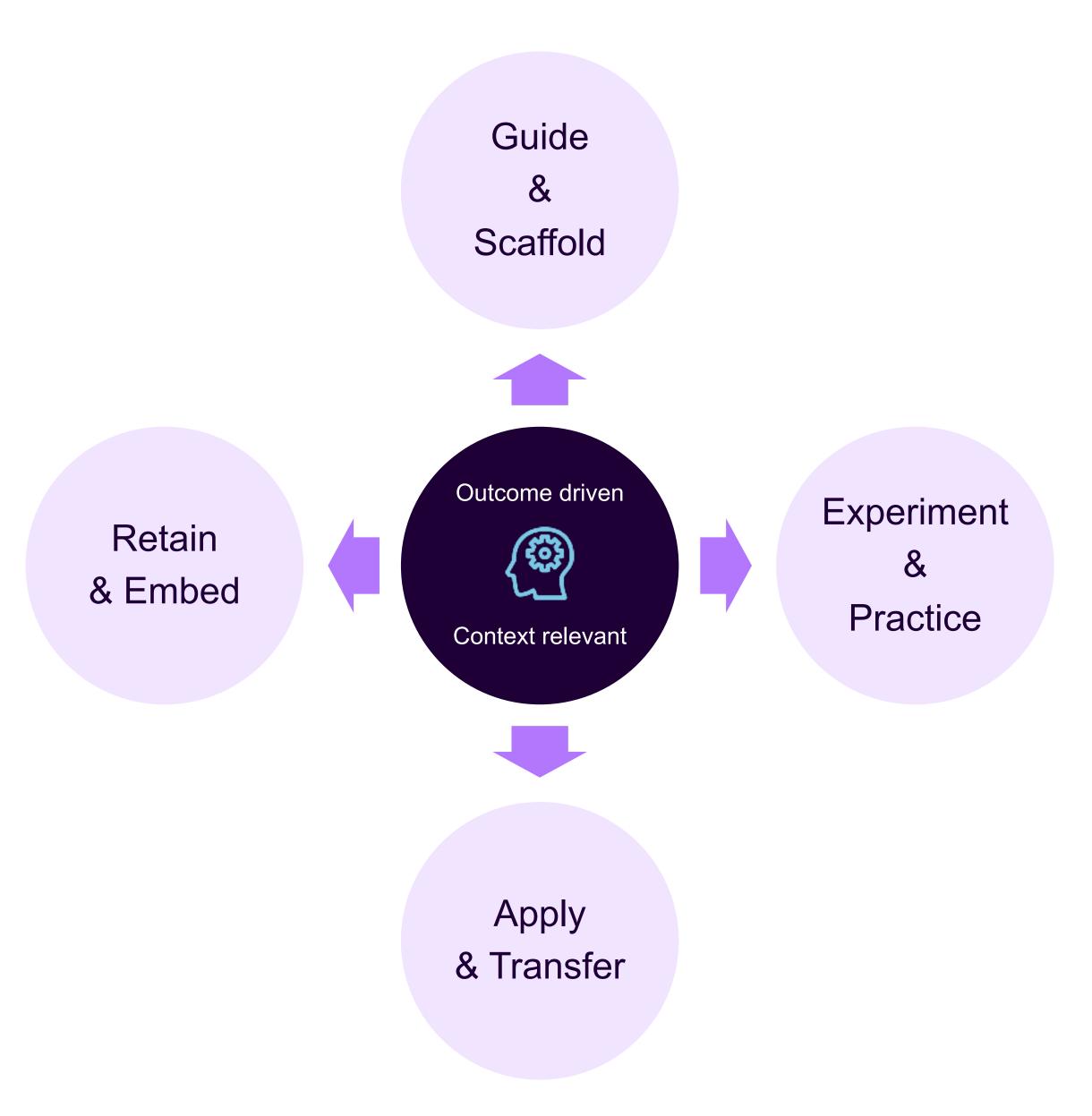
Cultivating a skill From seed to harvest





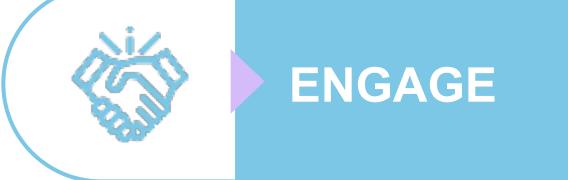
Respond





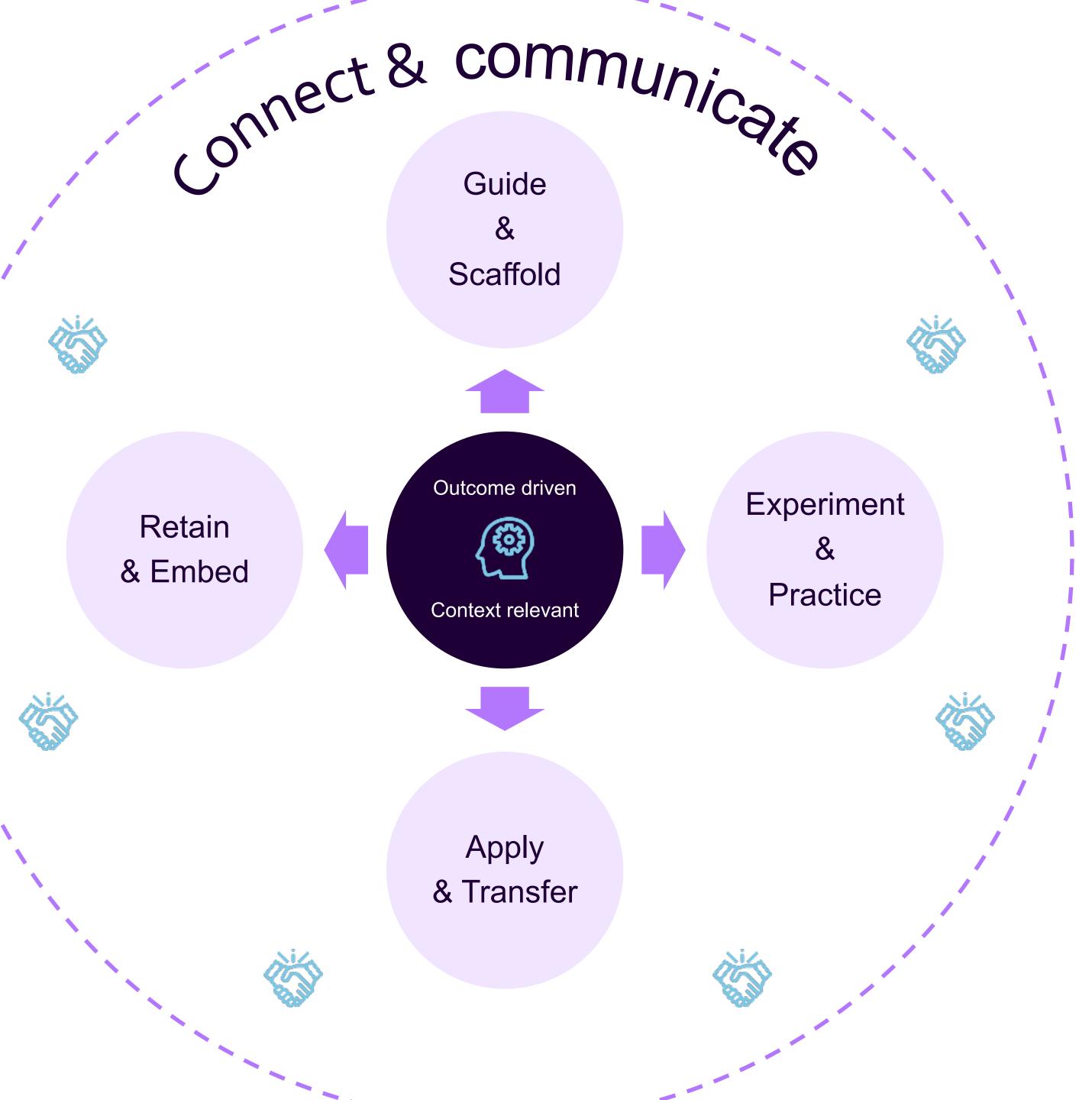
Cultivating a skill





Respond

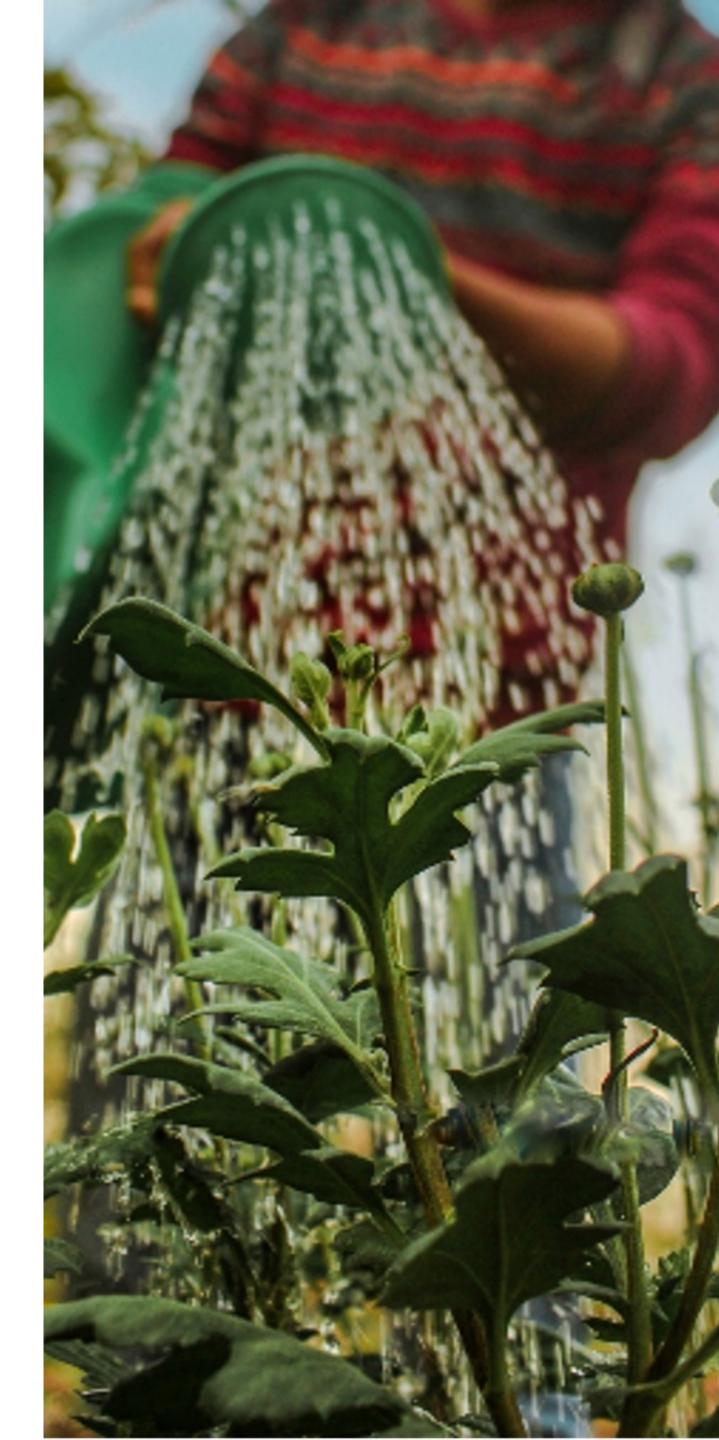




How can technology help us cultivate skills?

Share your thoughts in chat





How can technology help us to enable skills-based learning?

when using a single learning platform:

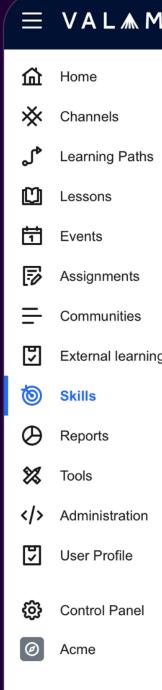
- 1. There will be comprehensive data in one source.
- 2. Learners are more engaged with developing their skills when the development opportunities are easily available.
- 3. Making the skills gaps visible and having a way to nudge people to patch them makes a difference for the business.



- Procter & Gamble unified their learning technology with Valamis to align skills training with business objectives for a sustainable skills-focused learning culture.
- **Lessons learned:** There are **3 important benefits** for learners and the organization

Technology enabled skills training

- 1. Recognize the required skills for different audiences.
- 2. Make the skills & skills development transparent.
- 3. Connect the learning paths to skills development.
- 4. Use recommendations to patch the gaps.

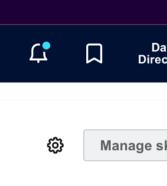


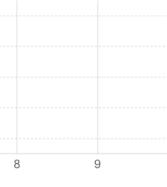


MIS	Search		Q	¢۵ +	G	£\$	G	Σ	Ļ
	Skills								{
5	All skills People Skill requirements You	ur skills							
	✓ Hard Skill	Negotiation							
	Active Listening	Insights All org	anisations ∽ All audience	05 Y					
	Negotiation			es •					
ng	> Data Science	11 Have this skill	11.11% Have skill gaps	3 Skill goals					
\sim	> Decision Making & Problem Solving								
~	> Team Management	Distribution of skill I	evels among people						
\checkmark	> Security	Expert Advanced	* • • • • • • • • • • • • • • • • • • •						
	> Cognitive Skills	Professional							
\checkmark	> Technology Skills	Not defined	1 2 3	4	5	6	7		0
^	> Self-Efficacy	0	1 2 3	4	5	0	7		8
	> Working with others	People							
	> Business Ethics & Compliance	Q Search	Current skill level	😒 Skill goal 🛛 🔘 Re	equired level		Only skill	gaps	
	> Customer success		Not defined	Novice	Profe	essional		Adva	inced
		Leo Learner						(o
		Mark Manager		•					
		🔮 Connor Consultan	t						•
		AR Anna Rimmer		•					
		🅼 Linda L&D						•	b
		🅀 Daniela Partner							
		David Director				€			
		👰 Mary Manager							
		JR Joona Ryhanen							
		EU External User							
		🙎 Tina Trainer							

VS Valamis Support

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Experts first

Technology and the importance of playful imagination

65% recognize the importance of reimagining work through digital lens, 10% are doing it well (and are 1.6x more likely to be reporting business success)

Deloitte Human capital trends survey 2024





Enabling learning, cultivating skill



Explore



How do I scaffold relevant input?

How can I help people practice and explore safely?

What is needed to transfer this back into the workplace?

It takes a village to build a skill





How can I nudge, repeat and help build habits?



Continually improving



Continual improvement





Revisit



49% Regularly review programmes to ensure they support organisational goals

MTB Learning and Performance Benchmark 2023

Strongly agree they ask questions and evaluate evidence and ideas to create insight CIPD Learning at Work 2023

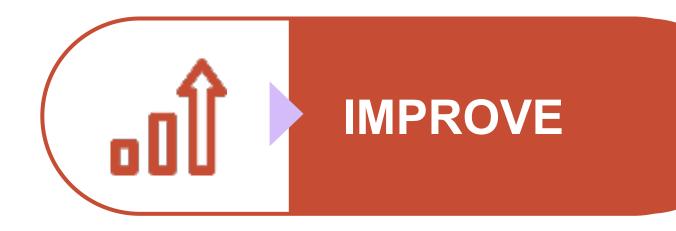
15%Use Performance data to measure impact of learning programmes

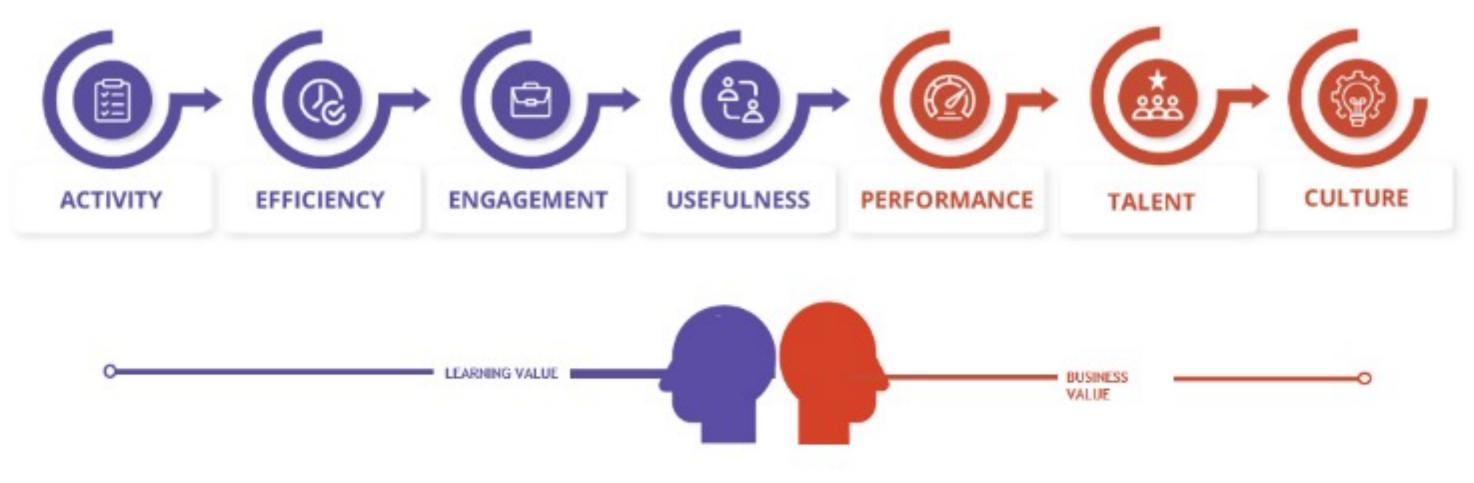
MTB Learning and Performance Benchmark 2023



Cultivating a skill







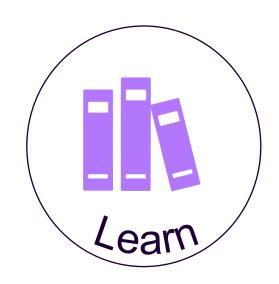
Revisit



Revisiting the L&D value spectrum

Continually improving





What useful data can I gather?

What has worked and what hasn't?

For fruitful results





Who do I need to share this with?



Successfully cultivating workplace skills

Applying principles of success Connecting the dots in your work

Doing the right thing at the right time

Enabling learning skill

Continually improving

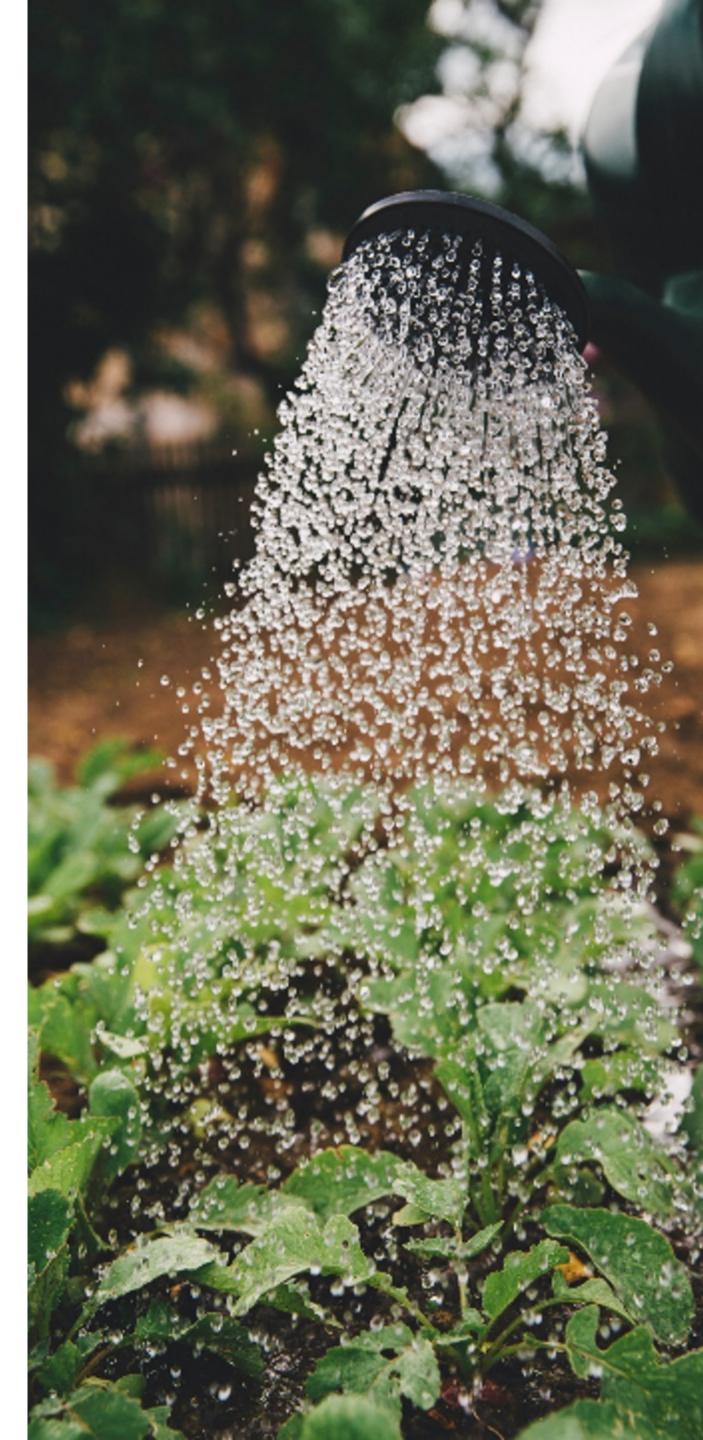












How to successfully cultivate workplace skills

Play more!

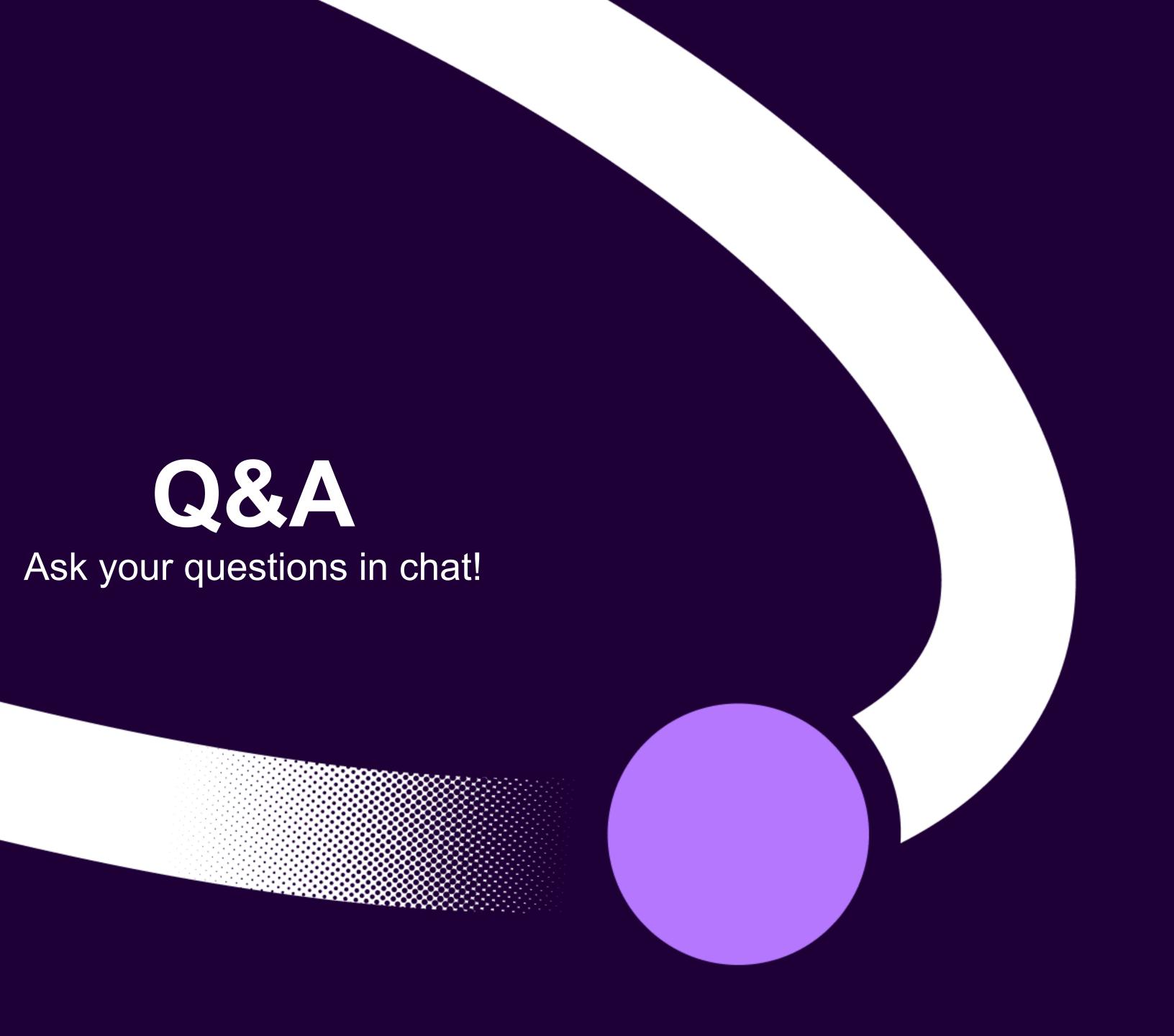
What are the playful experiments you would like to try as a result of today?

Share your thoughts in chat.









VAL MIS Thank you!

Laura Overton

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To learn more about Learning Changemakers

www.learningchangemakers.org

Mika Kuikka linkedin.com/in/mikakuikka/



For more information, scan the QR code.